

Prepare Your Home for Market



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Use this checklist to improve the attractiveness and condition of your home and prepare it for the market.

This is just a guide. Not every item will apply to every home. Under certain circumstances, you may not want/need to complete these preparations when selling a house.

However, if you're looking to sell fast and for top dollar, the more you do in advance the better the outcome will be.

Of course, you don't have to do all the work yourself. You certainly can hire a crew to take care of the cleaning and yard work!

PREPARE YOUR HOME FOR MARKET

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Clean/Dust/Replace (As Needed)

- Appliances
- Cabinets
- Ceiling fans
- Countertops
- Doors & doorknobs
- Electronics
- Fireplace & mantel
- Floors/carpet
- Furniture
- HVAC filters & vent covers
- Interior & exterior paint
- Light bulbs
- Light switch & outlet covers
- Mirrors
- Screen window & door
- Shelves
- Walls & baseboards
- Windows, blinds & sills

Store/Remove

- Clutter
- Dirty clothes & dishes
- Expensive jewelry
- Photographs of family
- Medication
- Nonessential/personal items
- Toys
- Trash

Living Room

- Add decorations (optional)
- Add lighting (optional)
- Declutter coffee & end tables
- Declutter/organize tv stand
- Maximize floor space
- Maximize natural light
- Maximize wall space
- Organize books & magazines
- Organize pillows & blankets
- Reduce amount of furniture

Kitchen

- Clean & organize refrigerator
- Clean the microwave
- Clean the sink and faucet
- Clean the stove & oven
- Clean tile grout
- Clean/declutter countertops
- Organize pantry
- Put away cleaning products
- Put away pet items
- Remove refrigerator magnets
- Repair countertops

Dining Room

- Add a centerpiece
- Set up/clear the dining table

Bedrooms

- Clean floors/carpet
- Clear off dressers & tables
- Declutter art/posters on walls
- Declutter nightstands
- Make the beds
- Organize closet
- Paint, touch up & repair walls

Bathrooms

- Add a hand soap bottle
- Clean & declutter surfaces
- Clean any mold/mildew
- Clean the floor
- Clean the shower curtain
- Clean the sink & faucet
- Clean the toilet
- Declutter shower/bath
- Fold towels on towel rack
- Organize cabinets
- Replace caulk as needed

Laundry Room

- Clean & clear surfaces
- Clean & empty washer/dryer
- Clean the floor
- Clean under washer/dryer
- Put away laundry supplies
- Use bright lighting

Garage

- Clean & sweep the floor
- Clean shelves
- Organize storage
- Organize tools
- Pack up nonessential items
- Remove stains from floor
- Repaint as needed

Yard

- Add plants as needed
- Clean pet waste
- Clear window view of plants
- Maintain the lawn
- Prune plants, bushes & trees
- Remove dead plants
- Restore lawn with mulch
- Weed all areas

Exterior

- Clean & clear walkways
- Clean & organize patio
- Organize patio furniture
- Pressure wash walls/ground
- Repaint walls/trim as needed
- Repaint/repair front door
- Repair fence as needed
- Replace siding as needed
- Re-stain/repaint the deck
- Wash doors/screens